

June 7, 2011

Mr. Winfried Böhm and Dieter Frasch  
Managing Directors  
Liebherr International AG  
45, rue de L'Industrie  
CH-1630 Bulle, Switzerland

**Re: Liebherr and Public Executions in Iran**

Dear Mssrs. Böhm and Frasch,

United Against Nuclear Iran (“UANI”) would like to thank LiebherrInternational AG (“Liebherr”) for its letter dated May 18, 2011. UANI appreciates Liebherr's strong condemnation of Iran's use of cranes to stage public executions. UANI also notes Liebherr's stated efforts to avoid conducting any business transactions, either directly or indirectly, in or with Iran.

Sadly, the situation on the ground in Iran has continued to deteriorate. Since UANI's initial correspondence to Liebherr on April 27, 2011, Iran has accelerated its pace of executions, including public executions. Iran Human Rights, a leading human rights organization on Iran, has reported that in the month of May alone at least 54 people have been executed, with 15 of those executions taking place publicly. (Iran Human Rights. “Two men were hanged in western Iran this morning- 54 executions in the month of May,” 5/29/11) This brings the total number of executions to date in Iran in 2011 to greater than 140 people. (AFP. “300 on death row in Iran for drug smuggling: prosecutor,” 5/31/11)

In light of UANI's and Liebherr's shared condemnation of the abhorrent activities carried out by the Iranian regime, UANI requests a clarification regarding Liebherr's business activities in Iran. Is it the case that Liebherr no longer conducts any business in Iran or with Iranian entities? In the May 18, 2011 reply sent by Liebherr to UANI it states that the company seeks “to avoid participating in direct or indirect business transactions with users in Iran.” If this is correct, UANI is concerned that Iranian companies still claim to represent Liebherr. For example, as noted in UANI's first letter, it is troubling that on its very own website, Liebherr states that it sells equipment in Iran through the Tehran-based Boron Marz Co. Similarly, the Iranian company ShenavarSazePooyesh (SSP) states it is the exclusive agent of LiebherrWerkNenzig, the Austrian-based subsidiary of Liebherr. It is possible other entities are doing so as well. If this information is outdated or incorrect, UANI and many concerned citizens

around the world seek clarification. The best way to rectify the situation would be for Liebherr to publicly declare it has ended all business activities and transactions in Iran and with Iranian entities. It also would be appropriate for Liebherr to contact any entities, e.g., the Boran Marz Co. and SSP, to cease and desist in their false claims of representation.

More broadly, UANI recognizes the challenge in today's global marketplace of controlling resale actions by third parties. Given the severity of the human rights situation in Iran, however, and the possibility that Liebherr cranes (or other products) could be employed by the regime in Tehran for uses far beyond the scope of their original intended use, greater efforts are called for to bring attention to the situation. Specifically, UANI requests Liebherr adopt an end-user clause requiring distributors and resellers to not provide products to Iran or Iranian entities. Through the adoption of such a policy, appropriately publicized, Liebherr can help shine a light on one of the world's most egregious abusers of human rights.

UANI appreciates the opportunity to engage with Liebherr on this important issue. Please let us hear from you by June 17, 2011 with a clarification regarding Liebherr's business transactions in Iran. If it is the case that Liebherr no longer conducts any business activities in Iran or with Iranian entities, UANI would applaud that step and add Liebherr to the growing list of construction companies, most recently the Bobcat Company, to publicly end their business with Iran.

Very truly yours,

  
Ambassador Mark D. Wallace  
President & CEO, United Against Nuclear Iran

  
Michael Spaney  
Director, STOP THE BOMB Campaign

cc: Willi Liebherr  
Chairman of the Board, Liebherr International AG

Isolde Liebherr  
Vice Chairman of the Board, Liebherr-International S.A.

Andreas Böhm  
Executive Director, Liebherr-International Deutschland GmbH

Kristian Koch  
Executive Director, Liebherr-International Deutschland GmbH